

The next phase in Mobile Security

AppGate Network Security

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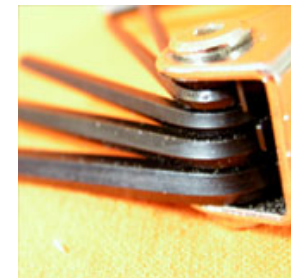


AppGate

AppGate is a Swedish company with customers in 19 countries.

AppGate was founded 1998 and is a technology leader in mobile security.

AppGate technology makes it possible to control access to applications regardless if the user is behind a firewall or outside of one. The user can use any device on any transmission.



Why is Mobility interesting?

- Creates the opportunity to work from anywhere from any device:
 - PC with datacard
 - PDA
 - Mobile phones and smart phones
- Perfect for anyone who is not always tied to the desk
 - Read your email on your mobile phone
 - Check inventory on the Intranet
 - Write a report direct after a customer visit and send it directly
 - Let service engineers receive and send work reports without having to travel back to the office.
 - By letting people having the possibility to be mobile their flexibility and life quality improves.



Why does not everybody get Mobile?

- Company security policies prohibits mobile access
- Costs of implementing more point systems
- Cost of administration of point systems “rocket”
- Undeveloped technology solutions
- Complicated end-user environments
- Only mail and calendar access



What does user want?

- To be able to seamlessly move between devices and transmissions without having to worry about security.
- To be able to access critical business information independently of device and environment the same way, where everything is automated.
- If the user logs in with a mobile phone it automatically gives access to applications designed for mobile phones. If the users logs in with a PC other applications are accessible.
- All security is handled in the background without interfering with the users ability to work.
- Users want "Single point of power"









What customers get today

- Different access system dependent on:
 - Type of device
 - Type of transmission
 - Type of application
 - Type of authentication
 - Type of role
- Every added system adds to the security problem.
- Every added system makes it harder for the users.
- Every added system makes it harder for IT administration
- Every added system increase costs.



Security issues in the Mobile World

- **Authentication** • Who are you?
- **Authorization** • When & what can you do?
- **Availability** • Data on demand
- **Confidentiality** • Defined protected access
- **Audit** • Who did what & when?
- **Integrity** • Accurate information

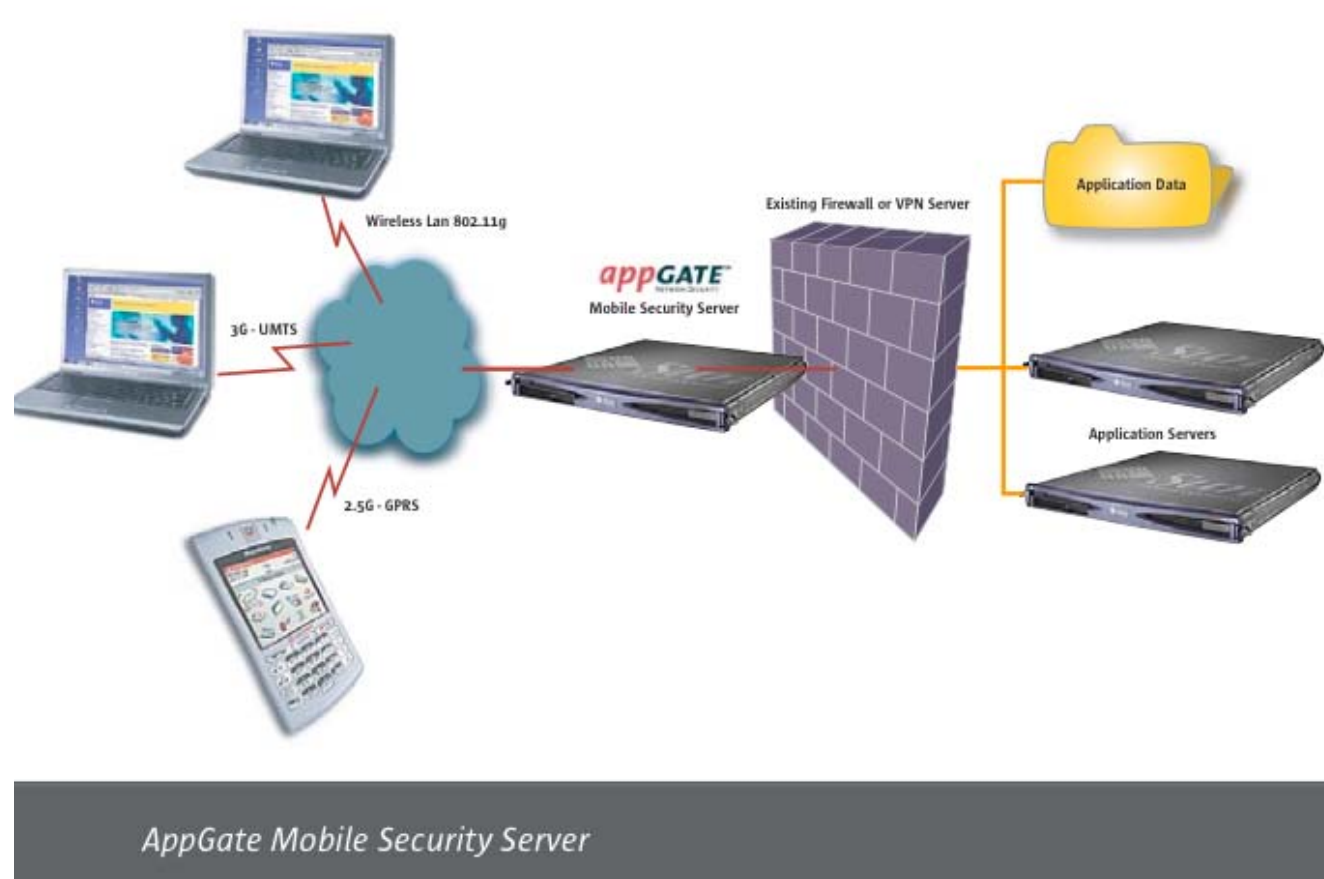
This follows the standards set by SOX (Sarbanes Oxley) and Patriot Act.



What customers wants? Is an automated system!



Appgate works with SUN to Secure Mobility Users



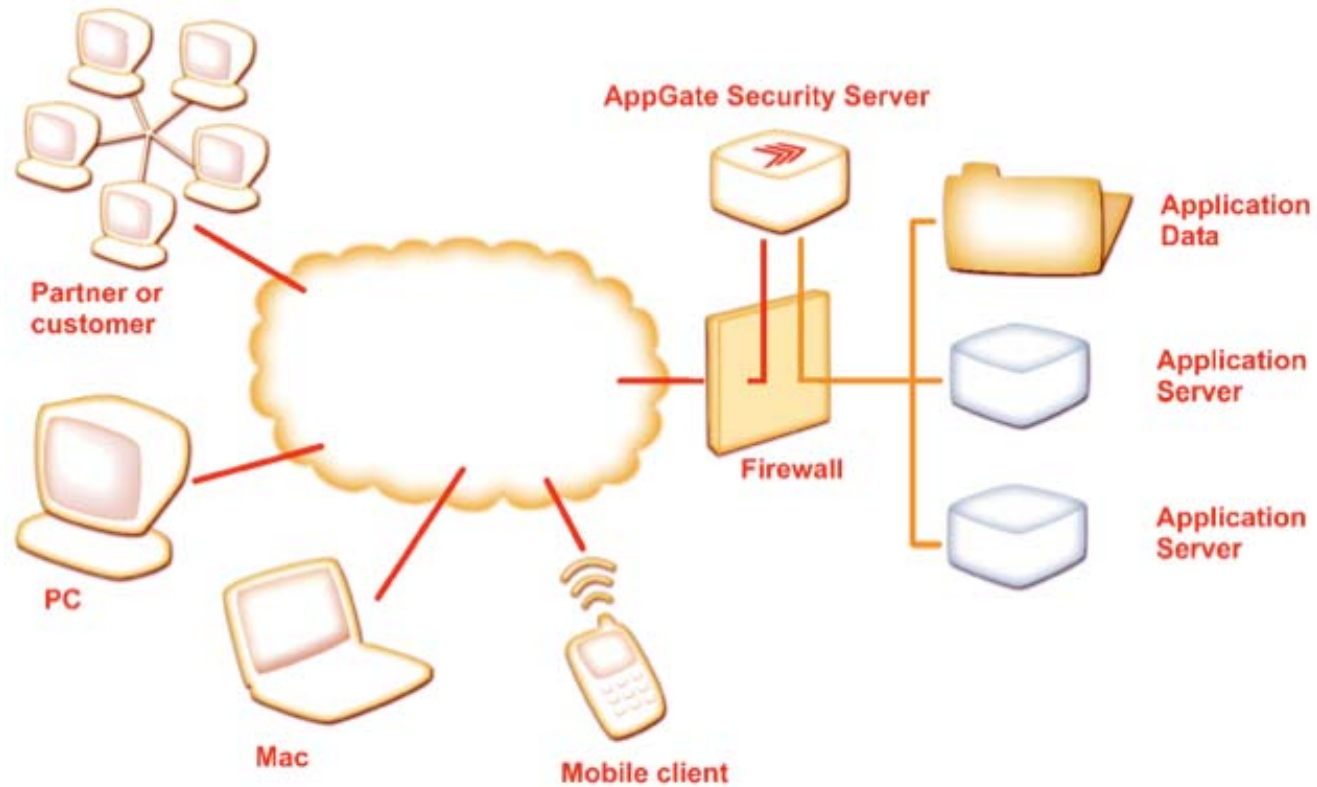
Who is the customer?

This solution is targeting all corporate customers. It is very likely that customers that decide to purchase or lease this solution have one of the following IT-environment:

- **A large company** who run and administer their own environment with good knowledge about networking and different platforms.
- **A smaller company** with little or no knowledge about networking and platforms. The environment might be administrated by a consult from a different company. In this case the customer have desires about the services, access and security and the solution will be recommend by the consulting company or hosting partner.
- **An ASP/ISP** provides access to its services with the help of AppGate. Several of their customers can use the same access point/ the same AppGate system.



One solution for many purposes



Single point of power



AppGate Mobility Server



- Acts as a seamless gateway between mobile unit and existing Network.
- Targeted at users with extensive mobility needs.
- Compresses traffic to significantly increase network performance and reduce costs.
- Has unique mobile functionality such as roaming and calendar synch.



AppGate saves you money

FUNCTIONAL PERSPECTIVE

- Replaces existing VPNs
- Replaces internal firewalls
- Replaces firewalls for wireless networks

MAKES IT POSSIBLE

- Consolidate your servers and applications to one place
- Implement VoIP without have to worry about security issues
- Take advantage of the increased productivity of a mobile workforce



Product certifications and awards

- HOT Companies 2006 winner
- Entrust Ready
- Jericho Forum award winner 2005
- Guldmusen
- RSA Secured
- CheckMark
- Firewall and VPN (West Coast Labs, US)



More information
www.appgate.com

